

OPPORTUNITIES:



**RESEARCH AND INNOVATION**

- Sponsored research and research consultancies
- Joint applications to competitive grants
- PhD research
- Research fellowships
- Joint research labs
- Publications



**KNOWLEDGE TRANSFER**

- Joint Patents
- Licenses



**ENTREPRENEURSHIP**

- Startup and spin-off equity
- Open innovation initiatives



**TEACHING**

- Curriculum co-design
- Stakeholder consultations
- Business guest lectures
- Industry thesis
- Curricular internships



**CORPORATE TRAINING**

- Training courses
- Master's programmes
- Summer and winter schools



**JOB PLACEMENT**

- Post-degree internships
- Career day and recruiting day
- Tailored job events

CORPORATE SOCIAL RESPONSIBILITY

University of Bologna  
and opportunities for businesses

[www.unibo.it/en/opportunities\\_for\\_businesses](http://www.unibo.it/en/opportunities_for_businesses)

[industrial.partnerships@unibo.it](mailto:industrial.partnerships@unibo.it)



ALMA MATER STUDIORUM  
UNIVERSITÀ DI BOLOGNA

**UNIVERSITY-INDUSTRY  
COLLABORATION**



## OUR NUMBERS



**47** FRAMEWORK AGREEMENTS



**6** JOINT RESEARCH LABS



**290** PATENTS



**50** SPIN-OFFS



**15** STARTUPS



**105** PhDs

(number of scholarships funded or co-funded by companies)

*THE WUR - World University Rankings*  
**1<sup>st</sup> place among Italian universities** for the  
fifth consecutive year. 146<sup>th</sup> place globally

*THE Impact - Rankings 2024*  
**1<sup>st</sup> place in Italy**  
**67<sup>th</sup> place**

out of 1963 universities ranked globally

*Censis*  
**2<sup>nd</sup> place among large Italian universities**

## INDUSTRY GATEWAY



Companies looking to collaborate with the University of Bologna can connect with the University Industry Collaboration team—a dynamic, multidisciplinary group with expertise in technical, legal, and administrative matters. The team serves as a strategic bridge between businesses and the University, fostering impactful partnerships by:

- serving as the **primary gateway** for companies: offering guidance, insights, and tailored support to meet specific collaboration needs;
- designing and hosting **informational and networking events**;
- **building long-term partnerships** with mid-to-large enterprises, business associations, and consortia through multi-year agreements such as framework agreements, collaboration protocols, and joint research labs.

## SERVICES



Services provided for **companies, associations, and consortia**:

- needs assessment and tailored support to identify the most effective collaboration pathway;
- scouting of university expertise aligned with areas of interest;
- guidance on funding opportunities in university-business collaborations;
- high-impact events, including research workshops, networking opportunities and knowledge sharing sessions with companies, researchers and key stakeholders.

Services for **research groups** and **university departments**:

- identification of potential industry partners for collaboration;
- co-design and promotion of initiatives aimed at companies;
- development and implementation of innovative collaboration models.